DEPARTMENT OF STATISTICS

STAT 621 Fall 2016

Accelerated Regression Analysis for Business

Syllabus

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TA: Sameer Deshpande dsameer@wharton.upenn.edu 434 JMHH

Source material

Required

- Class Notes. These can be downloaded from the STAT 621 Canvas website.
  It is recommended that you download and print out the complete version with 4
  slides per page, and use that to take notes on in class.
- JMP 12 (software), SAS Institute, downloadable from upenn.onthehub.com

Optional (on reserve at Lippincott Library)

- Keller, Statistics for Management and Economics, 8th edition, South-Western
  Cengage Learning.

The fundamental material for the class is contained in the Class Notes, which will be
discussed and elaborated in the class lectures. The Stine and Foster (SF) textbook
elaborates on most (but not all) of the Class Notes. Links to the relevant readings in SF
appear throughout the Class Notes. For those who would like further background
materials, we recommend Sall, Creighton and Lehman (SHL), Freedman, Pisani and
Purves (FPP) and Keller (K). SHL is an example-rich guide to statistical analysis with
the statistics package JMP. FPP is a highly verbal and conceptual book - an excellent
introduction both for “poets” who are unfamiliar with technical readings and for “quants”
who would like a better sense of the reasoning behind statistics. K is in the style of a
traditional “reference manual” and explains details and provides many formulas for
statistical procedures that are not covered in class.

JMP is the computer package we’ll use extensively for statistical calculations and
graphics. In particular, an essential component of 621 will be project work requiring
substantial use of JMP. Although JMP is merely a tool and not the central point of the
course, it is sufficiently useful that you will need it. As soon as possible, you should
obtain and install JMP.
The course assumes that you **know** the material covered in the first half of Stat 613, namely basic descriptive and inferential statistics.\(^1\) With this material as a foundation, the course critically explores the use of the key statistical methodology known as regression analysis for solving business problems. These methods and their application will reappear in many other MBA classes and are part of the basic “tool kit” expected of all MBAs in their careers.

### Course Overview

The Class Notes are organized into 13 modules that will be covered in order.

<table>
<thead>
<tr>
<th>Module</th>
<th>Title</th>
<th>Readings (SF)</th>
<th>Data Analysis Exercises</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>Getting Started</td>
<td></td>
<td>Review 613 F15 notes</td>
</tr>
<tr>
<td>1</td>
<td>Fitting Linear Equations to Data</td>
<td>19</td>
<td>19.39, 41, 43, 47</td>
</tr>
<tr>
<td>2</td>
<td>Fitting Nonlinear Equations to Data</td>
<td>20 (skip 20.3)</td>
<td>20.31, 33, 35</td>
</tr>
<tr>
<td>3</td>
<td>The Simple Regression Model</td>
<td>21.1-2</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Inference with the Simple Regression Model</td>
<td>21.3-4</td>
<td>21.39, 41, 43, 47</td>
</tr>
<tr>
<td>5</td>
<td>Detecting and Dealing with SRM Violations</td>
<td>22</td>
<td>22.37, 39, 45, 4M (p599)</td>
</tr>
<tr>
<td>6</td>
<td>Multiple Regression</td>
<td>23.1-2</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>The Multiple Regression Model</td>
<td>20.3, 23.3-5</td>
<td>23.39, 41, 43, 47</td>
</tr>
<tr>
<td>8</td>
<td>Collinearity in Multiple Regression</td>
<td>24</td>
<td>24.33, 35, 37, 41</td>
</tr>
<tr>
<td>9</td>
<td>Categorical Explanatory Variables</td>
<td>25.1-4</td>
<td>25.39, 41, 43, 47</td>
</tr>
<tr>
<td>10</td>
<td>Comparing Several Groups</td>
<td>25.5</td>
<td>25.46</td>
</tr>
<tr>
<td>11</td>
<td>Building Regression Models</td>
<td>SIA p767</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Time Series Modeling</td>
<td>27</td>
<td>27.33, 35</td>
</tr>
</tbody>
</table>

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### Class Preparation, Review and Exercises

Before each class, you should review the material from the previous class and skim the Class Notes that will be covered. This is a course that builds upon itself and it is crucial to not fall behind. The classes focus on critical interpretation of results and analysis of assumptions. We use JMP to carry out the computations, although the software itself is not the main focus of the course.

You should also read the relevant sections of the SF textbook as annotated throughout the Notes and listed above. We strongly recommend that you review the exercises that conclude each chapter. The exercises in each chapter of the SF textbook begin with matching, true/false, and conceptual questions. You should routinely skim these exercises in every chapter; they review notation and basic properties of the methods covered in class. In addition, the course outline above identifies additional “you do it” exercises that require data analysis or computation related to the examples and topics in the lecture notes. These exercises will not be collected, but they are essential for the learning process. The textbook supplies brief answers to these questions and office hours are available for further questions.

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\(^1\) Without this background, you are strongly advised to enroll in Stat 613 rather than Stat 621.
Quizzes and Final Exam
There will be three short 10 minute in-class quizzes on Sep 14, Sept 26 and Oct 5.
There will be a two-hour final exam from 6-8PM on Tuesday, October 18.

Learning Team Project
A project will be assigned to each learning team during the course. It will entail the
statistical analysis of data for a business application that your team will report on in two
installments. Installment 1 is due in on Sep 28. Installment 2 is due in on Oct 18.
This project must reflect the work of only your learning team. You are strictly forbidden
from discussing this project with anyone outside your learning team.

Office Hours
Ed George (Instructor): Mondays 3-5PM in JMHH 446.
Sameer Deshpande (TA): Thursdays 3-4:30PM in JMHH G94.

Classroom Expectations - Concert Rules
• Class starts on time.
• Sit according to the seating chart.
• Name tents displayed.
• All phones, laptops, and electronic devices turned off.
• Attendance will be recorded. One minute grace period for the app sign in.
  Late entry or reentry is recorded as a missed class.

Grading
Grades for the course will be based on the following components

<table>
<thead>
<tr>
<th>Component</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Final Examination</td>
<td>60%</td>
</tr>
<tr>
<td>In-class Quizzes (3)</td>
<td>15% (5% each)</td>
</tr>
<tr>
<td>Project</td>
<td>20% (8% and 12%)</td>
</tr>
<tr>
<td>Concert rules, including attendance</td>
<td>5%</td>
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Attendance is required. One unexcused absence is allowed during the quarter without
penalty; beyond that, each unexcused absence removes a \( \frac{1}{2} \) percentage point from your
total grade.
Attendance

Attendance is an important aspect of the Wharton commitment. Wharton students are admitted in part because of the experiences they bring to the community that they can add to class discussions. Without attending, learning as a collaborative process cannot exist. Accordingly, absences are only appropriate in cases of personal emergency. In addition, late arrival is disruptive to the learning environment and promptness is expected. Please make note of the start of the term and the time of deliverables and exams as you make travel plans. In case of illness, we require a letter of confirmation from Student Health Services. If you find yourself in a conflict due to your career search or recruiting activity, you should work with the MBA Career Management Office to find a resolution. Absences due to recruiting are not excused. Employers are prohibited from requiring recruiting-related activities (e.g., interviews, events or travel) that conflict with a student’s academic commitments. An employer’s inflexibility on this issue is a violation of Wharton’s recruiting policies.